

Richard Tree

Vice President of Transportation  
Pavestone Company, LLC  
3215 State Hwy 360  
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To whom it may concern:

I recently had the pleasure of working with Charlie to improve our inbound and outbound tractor fleet leasing agreements as well as improve secondary agreements such as fuel and full service maintenance. Charlie's knowledge of the industry, the hidden techniques that service suppliers use, and the most efficient approach to maintaining the negotiations moving in a positive direction was second to none.

I enjoyed working with Charlie as well. He is an affable and approachable professional. Charlie's service model is simple - guide the client to a better cost position than before.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Richard Tree', with a stylized, cursive script.

Richard Tree